

**IAN J. MURRAY**  
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## **EDUCATION**

**EUROPEAN UNIVERSITY INSTITUTE**, Florence, Italy

**PhD in Law**, June 2025

**Master in Comparative, European and International Laws (LL.M.)**, June 2020

Thesis: White Shoes in Gray Areas: A Conceptual History of Regulatory Arbitrage

Journal: European Journal of Legal Studies, Executive Editor

Positions: Research Assistant to Professor David K. Levine

**NEW YORK UNIVERSITY SCHOOL OF LAW**, New York, NY

**J.D., cum laude**, May 2015

Honors: Robert McKay Scholar (top 25% of students after four semesters)  
International Law and Human Rights Fellowship

Journal: NYU Journal of International Law & Politics, Senior Articles Editor

Positions: Research Assistant to Professor Richard B. Stewart

**UNIVERSITY OF PENNSYLVANIA**, Philadelphia, PA

**B.A. in Diplomatic History with minors in French and Music, magna cum laude**, May 2011

Honors: Martin Wolfe Prize for outstanding research paper in world history  
Dean's List 2010-11

## **TEACHING INTERESTS**

### *Primary*

Contracts, International Business Transactions, Professional Responsibility, Financial Institutions, Conflict of Laws

### *Secondary*

International Law, Comparative Law, Legal History, Business Associations, Intellectual Property, Sports Law

## **PUBLICATIONS**

*The Offshore Origins of Regulatory Arbitrage*, 17 WM. & MARY BUS. L. REV. (forthcoming 2026) (job talk), available at [https://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=5229335](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=5229335).

This article traces the origins and impact of the concept of “regulatory arbitrage” in the nascent offshore economy and shows how technology and rhetoric have brought calculating approaches from the periphery to the core of the compliance landscape, undermining collective risk management efforts.

White Shoes in Gray Areas: A Conceptual History of Regulatory Arbitrage (Ph.D. thesis, European University Institute 2025).

This thesis connects the concept of regulatory arbitrage with the ascendancy of financialized business models across the contemporary economy, especially legal practice, and attributes the phenomenon to an instrumental perspective on law.

*“There Not to Conquer, But to Struggle Well”: The International Olympic Committee, the World Anti-Doping Agency, the Court of Arbitration for Sport, and the Regulation of Doping in Global Sport*, in GLOBAL HYBRID AND PRIVATE GOVERNANCE: STANDARD-SETTING, MARKET REGULATION, AND INSTITUTIONAL DESIGN (Benedict Kingsbury & Richard Stewart eds., forthcoming 2027).

This chapter evaluates the hybrid public-private regime regulating doping in global sports under the criteria of transparency, participation, reason giving, review and accountability.

Ian J. Murray & Tommaso Fia, *Law, Commodification, and the Distribution of Resources*, 24 GLOBAL JURIST 221 (2024), available at <https://doi.org/10.1515/gj-2024-0079>.

This article assesses the influence of law on investment in tangible and intangible assets and associated implications for distributional justice and the conservation of resources.

*Facing the Fiction: Can the European Union Regulate Fictitious Commodities and Capital?*, 2 EUR. L. OPEN 448 (2023), available at <https://doi.org/10.1017/elo.2023.36>.

This article critiques efforts by the European Union to regulate private equity and securitization as privileging investor protection over competing stakeholder interests.

Tommaso Fia & Ian J. Murray, *Commodification and EU Law: A Genealogy*, 2 EUR. L. OPEN 372 (2023), available at <https://doi.org/10.1017/elo.2023.42>.

This article analyzes the way European Union law expands the use of market structures to allocate goods and services and strives to mitigate associated social consequences.

EMMA CLIPPINGER, CHENG JEAN LIANG, IAN MURRAY, GRÁINNE DE BURCA & ANGELINA FISHER, ACCOUNTABILITY THROUGH CIVIC PARTICIPATION IN THE POST-2015 DEVELOPMENT AGENDA (2014), available at <https://www.undp.org/publications/accountability-through-civic-participation-post-2015-development-agenda>.

Book Note, 46 N.Y.U. J. INT’L L. & POL. 712 (2013) (reviewing BRAD R. ROTH, SOVEREIGN EQUALITY AND MORAL DISAGREEMENT: PREMISES OF A PLURALIST INTERNATIONAL LEGAL ORDER (2011)), available at <https://nyujilp.org/wp-content/uploads/2010/06/46.2-Book-Annotations.pdf>.

*Seward’s True Folly: American Diplomacy and Strategy During “Our Little War with the Heathens,” Korea, 1871*, 18(2) PENN HIST. REV. 43 (2011), available at <https://repository.upenn.edu/handle/20.500.14332/42681>.

## **WORKS IN PROGRESS**

Terrestrial Paradise: Dodging to Develop in the US Virgin Islands.

This draft article explores the role of economic development narratives in perpetuating colonial geographies, employing a case study of tax incentives in the U.S. Virgin Islands.

Getting Around: Locating the Elusive “Global Law Firm” (selected for contribution to collected work edited by Nikolas M. Rajkovic).

This chapter contextualizes the rise of “global law firms” since the 1990s as a historically contingent reaction to rapid technological developments in the late twentieth century.

## **EXPERIENCE**

**TULANE UNIVERSITY SCHOOL OF LAW**, New Orleans, LA

*Visiting Assistant Professor*, July 2025-present

*Forrester Fellow*, July 2023-June 2025

Teach foundational skills course Legal Research and Writing in the law school’s first-year J.D. curriculum and contribute to its scholarly community, including through faculty workshops.

**EUROPEAN UNIVERSITY INSTITUTE**, Florence, Italy

*Researcher-led Seminar Instructor*, January 2022

Co-created and co-taught two-week graduate-level seminar on Commodification and the Law.

**COVINGTON & BURLING LLP**, New York, NY

*Associate*, March 2017-July 2019

*Law Clerk*, October 2015-March 2017

*Summer Associate*, Summer 2014

Handled a wide range of corporate transactional matters, including mergers and acquisitions, fund formations and restructurings, secondary transactions, corporate reorganizations, and software and content licenses, with a focus on private equity. Devoted over 750 hours to pro bono matters, including research reports on topics like fiscal policy in developing countries.

**UNITED NATIONS INTERNATIONAL LAW COMMISSION**, Geneva, Switzerland

*Legal Liaison to Commissioner Mahmoud Hmoud*, Summer 2013

Analyzed most favored nation clauses in bilateral investment treaties. Prepared briefings on immunity of state officials and subsequent agreements and practice in treaty interpretation.

**DAVIS POLK & WARDWELL, LLP**, New York, NY

*Legal Assistant*, June 2011-June 2012

Assisted attorneys in all phases of litigation, including congressional securities fraud hearings, as well as *pro bono* asylum applications and criminal appeals. Systematized documentary record of long-term international trade matter. Translated legal documents from French to English.

## **MEDIA**

*Ian Murray on Regulatory Arbitrage*, IPSE DIXIT (May 26, 2025), <https://shows.acast.com/ipse-dixit/episodes/ian-murray-on-regulatory-arbitrage> (guest).

*Season 4 – Conference on Commodification and the Law*, CONVERSATIONS ON NEW HISTORIES OF CAPITALISM (Dec. 19, 2024), <https://capitalism.eui.eu/season-4-conference-on-commodification-and-the-law/> (editor and co-host).

## **ACADEMIC PRESENTATIONS**

White Shoes in Gray Areas: A Conceptual History of Regulatory Arbitrage  
PhD Thesis Defense, European University Institute (June 3, 2025).  
Presentation at the Annual Meeting on Law and Society (May 24, 2025).  
Presentation at the ACP Scholarship Clinic, NYU Law School (Apr. 7, 2025).  
Presentation at the Intellectual Life Lecture Series, Tulane Law School (Nov. 11, 2024).

Getting Around: Locating the Elusive “Global Lawyer,” Presentation at What Is the Global? Reassembling Legal Authority in Space and Time, Stellenbosch Law School (June 21, 2024).

Terrestrial Paradise: Dodging to Develop in the US Virgin Islands, Presentation at the Annual Meeting on Law and Society (June 3, 2023).

Commodification and the Law, European University Institute (Dec. 12-13, 2022) (co-organizer).

## **FOREIGN LANGUAGES**

French (DALF C1 certified)  
Italian (CILS B2 certified)  
German (A2 self-assessed)

## **REFERENCES**

### **PETER FRANK DRAHOS**

Emeritus Professor, Department of Law  
European University Institute  
[peter.drahos@eui.eu](mailto:peter.drahos@eui.eu)

### **FELIPE JIMÉNEZ**

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USC Gould School of Law  
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### **ANGELINA FISHER**

Research Scholar, Adjunct Professor of Law  
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### **BENEDICT KINGSBURY**

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